



October, 2010

PRC ranked largest independent MHE lessor by the *Monitor*

In October's annual industry issue, the *Monitor*, the leading publication for the equipment leasing and finance professional, published a list of the Top 10 Materials Handling Equipment Finance Sources. Pacific Rim Capital is now the largest independent fork truck leasing company in the country (see below).

"We are very proud that our clients, many of whom are the largest and best known multi-national companies in the world, have made PRC the number one choice among independent lessors of MHE in North America. Our emphasis on innovation, customization and world-class customer service has made us the best choice for leasing large complex MHE programs," states David Mirsky, PRC Co-Founder and COO. "Our excellent and imaginative staff has built a first-class platform and they deliver an unparalleled experience for our large corporate lessees who demand top notch performance and expect the best from us. We plan to continue to add market share with an emphasis on global expansion into Europe, South America and Asia."

Founded in 1990, Pacific Rim Capital is a global financial services company that provides equipment leasing and asset management services to the Fortune 500. PRC maintains a leadership position in material handling equipment leasing. For more information, visit <http://www.pacificrimcapital.com>.

MATERIALS HANDLING

Industry Experts Anticipate More 'Lift' in 2011

In speaking with three industry experts, the *Monitor* ascertained that the materials handling sector has more than likely weathered the worst, and the growth that began in late 2009 will continue into the coming year.

Top 10 Materials Handling Equipment Finance Sources

Based on UCC Filings (Units Per Filing)

RANK		H1/2010 # OF UNITS	H1/2009 # OF UNITS	'10 VS '09 % VAR
1	Toyota Motor Credit	2,901	3,826	-24.2%
2	Wells Fargo	1,381	1,218	13.4%
3	Raymond Leasing ¹	1,195	1,024	16.7%
4	Pacific Rim Capital	703	499	40.9%
5	Nissan Motor Acceptance ²	316	NA	NA
6	Southeast Industrial Equip	273	91	200.0%
7	De Lage Landen Financial	258	332	-22.3%
8	Banc of America Leasing	226	235	-3.8%
9	GE Capital	172	272	-36.8%
10	Summit Handling Systems	122	74	64.9%
TOP 10 TOTAL SHOWN		7,547	7,571	-0.3%
NOT SHOWN		2,477	3,630	-31.8%
GRAND TOTAL		10,024	11,201	-10.5%

Includes new/used finance, lease & rental transactions; excludes refinancings & wholesale

Data Source: EDA

¹ Toyota brand, separate entity
² Started Q3/09

Market Share %

